

Lake Land College
Management
Associate in Applied Science Degree
(to transfer to BBA/MGT at Robert Morris College)

FIRST YEAR

First	Semester	Credit	Second	Semester	Credit
BUS 142	Intro to Business	3	BUS 251	Principles of Management	3
ECO 231	Principles of Econ 1	3	BUS 247	Principles of Marketing	3
ENG 120	Composition 1	3	CIS 160	Practical Software Applications	3
BUS 113	Keyboarding or Career Elective	3	BUS 141	Business Communications or Career Elective	3
SFS 101	Strategies for Success	2	ECO 232	Principles of Econ 2	3
	Total Hours	14		Total Hours	15

SUMMER SEMESTER

Summer	Semester	Credit
BUS 092	Principles of Salesmanship	3
BUS 091	Principles of Advertising	3
BUS 090 or BUS 089	Principles of Retailing Small Business Management	3
	Total Hours	9

SECOND YEAR

First	Semester	Credit	Second	Semester	Credit
BUS 290	Human Resource Management	3	BUS 096	Federal Tax Accounting	3
BUS 151	Financial Accounting	3	BUS 285	Labor Relations	3
SPE 111	Public Speaking	3	BUS 074	Management Seminar or Career Elective	1
BUS 200	Legal Environment of Business or Career Elective	3	BUS 076	Management Internship	4
MAT	Math 100 Level	3	BUS 078	Management/Marketing Capstone	1
	Total Hours	15		Total Hours	12

Total hours transferred = 97.5 quarter hours

** In addition to the LCC degree requirements the following courses would have to be completed and transferred to RMC: ENG 121, IAI approved Science class. If these classes are not taken prior to transferring, an additional quarter may be needed at RMC.

Classes to be taken at RMC

Quarter 1	Course Title	Credit	Quarter 2	Course Title	Credit
MGT 310	Contemporary Applied Management	4	ACC 111	Principles of Accounting II	4
SCI	Science	4	MAT 210	Finite Math	4
SSC	Social Science	4	MKT 305	Marketing Analysis and Process	4
HUM	Humanities	4	SSC	Social Science	4
	Total Hours	16		Total Hours	16

Quarter 3	Course Title	Credit	Quarter 4	Course Title	Credit
ACC 112	Principles of Accounting III	4	ACC 300	Managerial Accounting I	4
CIS 310	Management Information Systems	4	BUS 356	Advanced Internship	4
MGT 315	Business Ethics	4	MAT 320	Statistics for Business	4
MGT 350	Human Resource Management	4	MGT 340	Organizational Behavior	4
			COM 330	Professional Development II	2
	Total Hours	16		Total Hours	18

Quarter 5	Course Title	Credit	Quarter 6	Course Title	Credit
ENG 310	Writing for the Professions	4	HUM 130	Issues in Philosophy	4
FIN 300	Principles of Finance	4	HUM 310	Comparative Contemporary Literature	4
HUM 120	Literary Studies	4	MGT 450	Business Strategy and Policy	4
MGT 400	Operations Management	4	MKT 440	Marketing Problems	4
	Total Hours	16		Total Hours	16